

# OBERWEIS FOCUSED INTERNATIONAL GROWTH FUND (OFIGX) MARKET COMMENTARY

1Q 2024

## Review

We are pleased to report a strong first quarter during which the Focused International Growth Fund returned +10.60% vs. +5.78% for the benchmark, the MSCI EAFE Index. The year-to-date outperformance can be attributed to a style swing back to an environment where bottom-up fundamentals are the main share price driver. As Empirical Research Partners, LLC (ERP) details in a note from mid-March, in 2023 returns could be attributed for the most part to macro forces, specifically movement in bond yields. For a bottom-up Fund like ours, this was not a favorable environment, but thankfully these environments never last forever. As per ERP, this year the baton has been passed back to fundamentals, and earnings explain recent performance. We view the recent swing in the style pendulum back towards an environment where bottom-up fundamentals drive returns to be in its early stages.

Global equity markets continued to move higher over the quarter, following the strong year-end rally that began in late October 2023. For most of last year, movements in bond yields explained the majority of the dispersion of returns across equity markets. This dynamic peaked in the fourth quarter and, consistent with the precedents, it has proven to be bullish for stocks. In the first quarter, fundamentals were the primary driver of returns, with earnings surprises front and center. Global earnings revisions exited the quarter showing a positive trajectory. 10-year yields across developed markets have been on the rise and have been driven higher more by improvements in the economic data as opposed to any meaningful increase in inflation expectations. The latest PMI readings in the Euro area showed increases above expectations as well as expansion in the UK. Furthermore, leading indicators have shown ongoing improvement. For the Eurozone, firms' future output expectations continued to improve, for the sixth month in a row. New orders and backlog indices all increased. Similarly, in Japan the March Reuters Tankan business survey showed a sharp improvement in both manufacturing and non-manufacturing sectors.

Recent inflation readings in developed markets have been mixed, and in aggregate have tested, but not disproved, the possibility that we are in the midst of a stop-and-start disinflationary period. In the US, the latest PCE data showed core inflation at +2.78% for February, down from +2.88% in January and +4.45% a year ago. March core CPI rose more than expected in the U.S., leading to yields across developed markets increasing further after quarter-end. Core inflation measures have been soft in the Euro area and Canada, and stronger in the UK. The overall trend, however, appears to indicate we are in a disinflationary period with a path lower that is likely not a straight line. With wage growth moderating in key developed economies (ex-Japan), and globalization once again contributing to deflation in goods, probability favors softer readings in the coming months. In Japan, negotiated wage increases were much stronger than expected in March, seemingly the final data point needed for the Bank of Japan to terminate its negative interest rate policy.

AVERAGE ANNUAL TOTAL RETURNS (as of March 31, 2024)				
	QTD	1 YR	Since Inception*	Gross/Net Expense Ratio**
<b>Oberweis Focused International Growth Fund (OFIGX)</b>	<b>10.60%</b>	<b>16.59%</b>	<b>-0.19%</b>	<b>1.97%/0.95%</b>
MSCI EAFE	5.78%	15.32%	6.64%	

Performance data shown represents past performance and is no guarantee of future results. Investment return and principal value will fluctuate, so that you may have gain or loss when shares are sold. Current performance may be higher or lower than quoted. Unusually high returns may not be sustainable. Visit us online at [oberweisfunds.com](http://oberweisfunds.com) for most recent month end performance.

The Oberweis Funds invest in rapidly growing smaller and medium-sized companies that may offer greater return potential. However, these investments often involve greater risks and volatility. Foreign investments involve greater risks than U.S. investments, including political and economic risks and the risk of currency fluctuations. There is no guarantee that the Funds can achieve their objectives.

Before investing, consider the fund's investment objectives, risks, charges, and expenses. To obtain a copy of the prospectus or summary prospectus containing this and other information, please visit our website at [oberweisfunds.com](http://oberweisfunds.com) or call 800-323-6166. Read it carefully before investing.\*

\*The Fund commenced operations on 04/1/22.

\*\*Expense ratio as of 12/31/23. Oberweis Asset Management, Inc. (OAM), the Fund's investment advisor is contractually obligated through April 30, 2025 to reduce its management fees or reimburse OFIGX to the extent that total ordinary operating expenses exceed in any one year 0.95% expressed as a percentage of the Fund's average daily net assets. Effective May 15, 2023, the adviser may recoup the amount of any expenses reimbursed under the contract within three years following the date of the reimbursement if the recoupment does not cause the Fund's expenses to exceed the expense limitation in place at the time of the recoupment or at the time of the reimbursement, whichever is lower.

The Oberweis Funds are distributed by Oberweis Securities, Inc. Member: FINRA & SIPC

The MSCI EAFE Index is an equity index which captures large and mid-cap representation across 21 Developed Markets countries around the world, excluding the US and Canada. The index is comprehensive, covering approximately 85% of the free float-adjusted market capitalization in each country. It is not possible to invest directly in an index.

# OBERWEIS FOCUSED INTERNATIONAL GROWTH FUND (OFIGX) MARKET COMMENTARY

1Q 2024

## Review (continued)

The geopolitical environment remains unpredictable and dangerous. The respective wars in Ukraine and Gaza both have the potential to produce significant outcomes that meaningfully impact capital markets. One clear implication already of Russia's invasion of Ukraine is its step-change impact on European defense budgets. Multiple decades of anemic military spending as a percentage of GDP needs to be turned around, urgently. EU defense as an industry appears therefore to be transitioning to at least high single digit growth for the medium-term, a dynamic that still seems to us to be underappreciated. From our conversations with industry suppliers we have learned that Germany, for example, requires approximately 2 million shells annually for ten years before its ammunition stockpiles are replenished. This process has yet to really begin in earnest as most of its current production is needed by Ukraine. Our Fund is overweight the sector and therefore well-positioned to participate in this long-term structural growth.

In summary: geopolitical risks are elevated while earnings revisions and the growth outlook are improving. Valuation spreads, which measure the dispersion of valuations within regions and sectors, and which are an indication of the degree of market concern around the economic outlook, continue to trade around their long-term average. This relatively subdued level compares with more elevated extremes seen during economic contractions, such as early in the Pandemic. Equity markets are discounting a soft landing for the global economy.

## Outlook

Leading indicators for developed markets have shown ongoing improvement, with potential for earnings growth to strengthen. Global composite PMI's are expanding in both manufacturing and services, while manufacturing output prices fell in most major economies in March. Concurrent with upside inflation surprises diminishing outside of the U.S., the outlook for consumers appears to be favorable. In the U.K., where the fund is overweight, real per capita disposable income is the highest it has been for two years, as wage growth outstrips inflation and household energy costs subside. Data in Japan, Germany and France also points to real income growth. The combination of a benign inflation trend and strong earnings across most developed markets represents a positive environment for equities. Equity markets' valuation structures, with differentials around their long-term average, reflect their overall optimistic view of the economic outlook. The resulting implication is that the current setting is not ripe for big sector bets. Individual stock picking is likely to remain of primary importance.

While we consider the favorable macro scenario priced in by markets to be credible, as always there are risks. Continued increases in long-dated rates could at some point become a sticking point for equities. Forecasting inflation is an infamously imprecise science, and a mild disinflationary outcome is not a given. Labor markets generally have been loosening, but the latest private payrolls data in the U.S. indicate a strengthening market. The price of oil has trended steadily higher year-to-date, likely driven by both supply and demand factors as well as the ongoing escalation in geopolitical tensions. Furthermore, economic growth has remained relatively robust, giving central banks less urgency to ease monetary policy. A continued bear-steepening of the yield curve (essentially long-term rates increasing at a faster rate than short-term rates) would increase the chances of a credit event in commercial real estate. Longer-term, the size and funding of the budget deficit in the U.S. is an overarching issue for global markets.

International valuations represent compelling value, particularly in light of the improving economic data. The United Kingdom, for example, is trading at a discount to its 20-year median PE. Even on a sector-adjusted basis, relative to global peers, the U.K. is valued as cheaply as it has at any time over the last three decades. Similarly, valuations in the Eurozone also screen very attractive relative to the U.S., along with greater positive economic surprises year-to-date and the potential for the ECB to start cutting rates ahead of the Federal Reserve. Across our key geographies, valuations with low embedded expectations set against a recovering economic environment should provide fertile ground for positive investment returns.



# OBERWEIS FOCUSED INTERNATIONAL GROWTH FUND (OFIGX) MARKET COMMENTARY

1Q 2024

## Fund Highlights

At quarter-end, the Fund was invested in 35 stocks in 13 countries. Our top five country weightings (Fund weighting versus the MSCI EAFE Index) at the end of the quarter were United Kingdom (18.3% vs. 14.3%), Japan (15.4% vs. 23.6%), France (10.5% vs. 12.1%), Germany (8.2% vs. 8.7%), and Canada (7.3% vs. 0.0%). On a sector basis, the Fund was overweight consumer discretionary (19.8% vs. 12.6%) and underweight consumer staples (1.9% vs. 8.5%).

## Organization Update

There are no changes to the International team or strategy.

## Oberweis Asset Management Investment Philosophy

We believe that investing in innovative companies driving revenue and earnings growth in excess of expectations results in superior investment performance over long periods of time. The entrepreneurial spirit is alive and well at these companies. Many uniquely address the needs of their customers with patented new products and services. Successful investing, however, demands more than finding companies with good growth prospects. It also requires the patience and fortitude of a long-term investor and to hold structural winners through the short-term jitters of the stock market.

### For more information please contact:

**Brett Pierson, Director, Head of National Key Accounts & Advisor Sales**  
(800) 323-6166 | (630) 577-2354 | [brett.pierson@oberweis.net](mailto:brett.pierson@oberweis.net)

**Tom LaBelle, Associate Director, National Key Accounts & Advisor Sales**  
(800) 323-6166 | (630) 577-2367 | [thomas.labelle@oberweis.net](mailto:thomas.labelle@oberweis.net)

### For more information please contact:

**Brian K. Lee, Director of Marketing & Client Service**  
(800) 323-6166 | (630) 577-2321 | [brian.lee@oberweis.net](mailto:brian.lee@oberweis.net)

**Marc Carlson, Director Marketing & Client Service**  
(800) 323-6166 | (630) 577-2364 | [marc.carlson@oberweis.net](mailto:marc.carlson@oberweis.net)

Oberweis Asset Management, Inc.  
3333 Warrenville Rd., Suite 500, Lisle, IL 60532