

INTERNATIONAL OPPORTUNITIES STRATEGY

2Q 2020

The Quarter in Review

We are pleased to report favorable results for the second quarter and the first half of 2020. During the June quarter, the Oberweis International Opportunities Strategy returned +48.19% (+47.96% net of fees) vs. +26.44% for the benchmark, the MSCI World Ex USA Small Cap Growth Index. Year-to-date, the strategy has returned +12.40% (+11.89% net of fees) vs. -5.33% for the benchmark.

While these results are good, we do not place too much weight on results over a few months, quarters, or even years. We are certainly aware that any good long-term investment strategy will face periods of out- and under-performance, and do not place much weight on either in the short-term. As stated by Empirical Research Partners: "it's really important to use a measuring stick that matches your investment horizon; don't measure a journey of miles with a pocket ruler". Rather than getting overexcited by short-term outperformance (see all of our quarterly letters in the years 2012 and 2013) and panicked by short-term underperformance, we simply maintain a level head and keep executing our process throughout style cycles.

In this regard, we would like to use this quarterly letter as an opportunity to thank our clients who understood this, invest for the long-term, and thus stuck with us during the recent stylistic headwinds. We truly appreciate it. We would also like to thank those clients who added to the strategy during that time. Experience has shown that some of the best forward-looking returns are created by buying when an asset class or strategy has been out-of-favor. This time proved no different.

As mentioned, we prefer to assess results over the long-term, and are pleased to report the following statistics:

- We have generated outperformance of 572bps annualized, net of fees, since inception for over 13 years
- Since inception, we have returned a strong cumulative +253.32%, net of fees, vs. +72.32% for the benchmark
- Ending June 30, 2020, we have outperformed the benchmark over every meaningful time period and are the #1 top-performing strategy since inception in the entire asset class of all international small-cap managers, including value, core and growth styles. In fact, we are the only strategy in the asset class that has generated absolute positive double-digit returns over that time period (Source: eVestment 6/30/2020)

Again, thank you for your long-term view and confidence throughout the journey.

Regarding the second quarter, given the economic challenges from the fallout of the COVID pandemic, investors on average were largely underweight equities. The common mantras of "unemployment is going to be really high" and "the economy is falling off a cliff" led investors to flee the equity markets in droves. By early April, equity outflows in the US totaled nearly 1% of the entire equity base. As a result, by the end of April, Morgan Stanley stated that over \$4.5 trillion was stashed in money market accounts and that hedge funds had their third-lowest net exposure over the last ten years.

While we do not disagree with the short-term and potentially long-term challenges that the global economy is facing as a result of COVID, we also saw data points indicating that after an initial shock from the global lockdown, businesses adapted, consumer preferences evolved and, as a result, many companies found themselves favorably positioned for the new environment. In other words, change happened and at a rate far faster than some of the most sophisticated investors ever imagined. At the same time, investors' expectations for future growth were at depressed levels, enabling us to find a plentitude of highly mispriced businesses. In many instances, companies were witnessing that COVID was positively accelerating key business metrics by years. Take for example the leading global platform for freelancers to connect with potential clients. COVID increased users and brand awareness significantly, which allowed for profitability and future growth to be higher than investors expected. Similarly, two European companies which provide access to prescription drugs and personal care items over the internet saw an increase in customers during the lockdown. Along with favorable regulation in Germany, we believe this will drive a massive, multi-decade switch from in-person pick-up of prescriptions to more efficient and convenient online delivery. Finally, investors who took a negative stance on equities essentially fought the coordinated efforts of central banks around the globe. Starting with the US Federal Reserve, other central banks followed by expanding liquidity dramatically, increasing confidence that monetary authorities will do whatever it takes to aid the economy during the pandemic. We believe this central bank support will continue for the foreseeable future.

All told, we are reminded that the economy is not at all the same as a portfolio with specifically selected stocks. Even if the overall economy is facing issues, as it is currently, that does not mean that every single company in the world is doomed. There are always companies that are long-term, idiosyncratic, structural and secular growth winners. It is simply a matter of separating the wheat from the chaff. In fact, in aggregate, the companies in our portfolio had an immensely positive earnings season, their businesses continue to do well, and their balance sheets are strong. We do not invest in the stock market broadly, but only in stocks that we deem to be the best-of-the-best ideas. Even if the economy is sluggish and perhaps the market broadly overvalued, that does not at all mean that every single company out there is struggling and overvalued. In fact, that there can be many dozens of companies at the tail-end that are doing well and are undervalued.

During the quarter we continued to find interesting opportunities in idiosyncratic names and away from companies tied to economic output. While many investors consistently try to bottom-fish in businesses that have become challenged due to COVID or the economic slowdown and only appear to be attractive because their share price has cratered, we continue to see the best opportunities in businesses that are in growing markets where adoption is in its early stages. As a result, we are overweight information technology and consumer discretionary. The COVID disruption caused one of the fastest changes in consumer preferences and behaviors, and has led to an abundance of ideas within these sectors. For example, a long-standing holding within the strategy is a payments company which has seen business growth further accelerate from already high levels of growth. Consumers have flocked to their interest-free 'Buy Now, Pay Later' platform as a better alternative to high-interest charges from credit card companies. Another name that has been in the strategy for multiple years produces 'live' online casino games. A few years ago we saw this as a massive opportunity for future growth as the migration from physical land-based casinos to more playing online with live dealers was increasing rapidly. Today, those trends have only accelerated as new users try out their services. These two names performed strongly in the first half of the year and represent the type of companies that have thrived during the current environment. It is important to note that we always expected that these companies would grow strongly as adoption continues to increase. COVID merely brought them new users more quickly, accelerating a process we foresaw years ago.

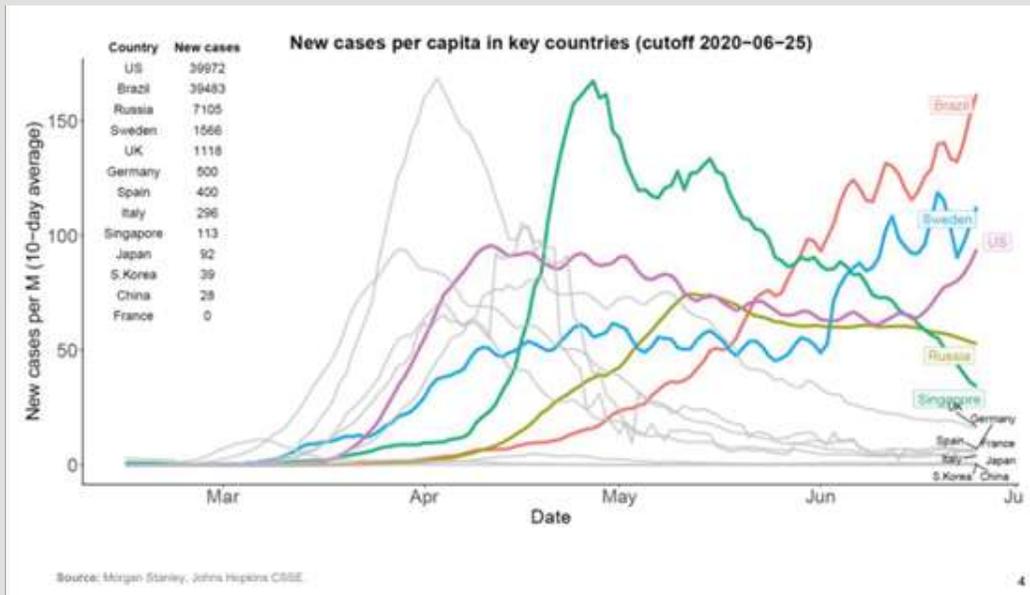
Outlook

After strong performance for the strategy, one might ask: what is next? Looking forward, we are actually more positive on our opportunity set as we believe changes in business and consumption are still being underestimated by the rest of the market. In other words, the market is still clinging on to hope that a vaccine will cause pre-COVID life to return. We are hopeful that a vaccine will be produced to provide a greater level of comfort, though predicting when such an event will occur is nearly impossible. While we do believe that a vaccine will arrive faster than most expect, we do not believe this will be the panacea for areas like business travel. A bigger risk is an unexpected rise in interest rates as a likely trigger for a temporary shift in preference towards less idiosyncratic names. Given the long-term negative effects of COVID on the broader economy, however, we do not foresee meaningfully rising interest rates any time soon.

International valuations look cheaper than US valuations and continue to represent opportunity. JP Morgan found US forward twelve month PE valuations to be the highest relative to the rest of the world in nearly 20 years.



While some higher level of valuations should be afforded to US companies for broadly faster earnings growth, COVID levels have remained better under control in Europe, Japan and other places outside the States.



Japan, which had been an area of struggle for us over the prior couple of years, produced nearly 1,000bps of outperformance for us during the quarter. Over the course of the first-half of 2020, we have found more ideas in Japan, causing us to be overweight for the first time in quite a while. We note low levels of investor exposure to the region, making already interesting inefficiencies even more pronounced.

We expect that the bout with COVID will be a lengthy one and hence continued volatility will be in store for equity markets. At the same time, rapid change has brought along even more opportunities at the individual stock level and we expect that to continue. We have conviction that the positive trends we are seeing at the individual company level will continue to offer considerable returns for long-term investors. Indeed, we will not be surprised when we all look back in 20 years and come to understand that COVID was merely an accelerant in the multi-decade shift for the economy towards more digitalization, AI, eCommerce, robotics, data analytics and so forth. We look forward to participating in the resulting current and future investment opportunities.

Portfolio Highlights

At quarter-end, the portfolio was invested in 69 stocks in 16 countries. Our top five country weightings (portfolio weighting versus the MSCI World Ex USA Small Cap Growth Index) at the end of the quarter were Japan (30.8% vs. 28.3%), the United Kingdom (12.7% vs. 15.0%), Sweden (11.3% vs. 8.2%), China-HK listed securities (10.0% vs. 0.0%) and Australia (8.3% vs. 7.5%). On a sector basis, the portfolio was overweight information technology (28.3% vs. 17%) and underweight industrials (12.8% vs. 21.2%).

Key Benefits

The International Opportunities strategy seeks to identify and capitalize on the investment opportunities offered by smaller companies in Europe, the UK, Canada, Asia, Japan, and Latin America. The strategy focuses on identifying less well-known small-cap companies which traditionally receive less coverage than larger companies, consequently providing unique opportunities to unearth hidden values.

The potential key benefits of the International Opportunities strategy are:

- Diversified portfolio of smaller, non-U.S. companies with higher than expected earnings potential
- Combines empirically-proven Behavioral Finance principles with the very best of fundamental bottom-up research
- Access to attractive but lesser-known foreign companies that do not receive significant institutional coverage but possess higher than expected growth potential
- Achieve a more effective asset allocation, and greater long-term diversification of their portfolios through investments in non-U.S. equities
- Invests primarily in developed markets with some exposure to emerging markets
- Potential for significant alpha over a full market cycle

Minimum Account Size: \$5 million for Institutional Account Management

TOP TEN HOLDINGS (as of June 30, 2020)

	Company		Line of Business
1	Sinch	5.9%	Provider of a global messaging platform
2	Sushiro Global Holdings	4.6%	Operates a chain of sushi restaurants in Japan and overseas
3	Evolution Gaming Group	3.8%	Leading provider of live online casino games
4	TeamViewer	3.5%	Provider of workplace connectivity software
5	Evolution Mining	3.4%	Australian gold miner
6	Bay Current Consulting, Inc.	3.4%	An independent consulting company in Japan
7	IR Japan Holdings	3.3%	Largest specialized investor relations and shareholder relations services provider
8	Afterpay	3.2%	Australian-based payments company
9	Medley	3.1%	Operates platforms for medical recruitment, online medical treatment and digitized medical records
10	M&A Capital Partners	2.9%	Japan based advisory firm for corporate mergers and acquisitions

Top 10 holdings as a percentage of Total Net Assets. Portfolio Holdings are subject to change at any time. References to specific securities should not be construed as a recommendation to buy or sell and should not be assumed profitable. Source: Thomson Reuters Eikon

For more information please contact:

Brian K. Lee

Oberweis Asset Management, Inc.

3333 Warrenville Rd., Suite 500, Lisle, IL 60532

(800) 323-6166 | (630) 577-2321 | brian.lee@oberweis.net

COUNTRY ALLOCATION*
(AS OF JUNE 30, 2020)

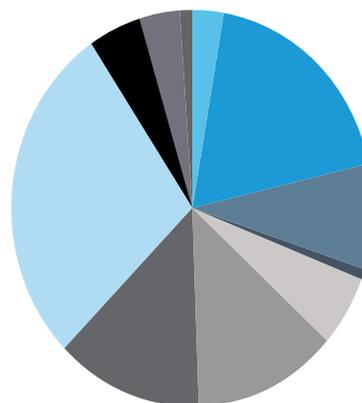
	International Opportunities	MSCI World ex-US Small-Cap Growth Index
Japan	30.8%	28.3%
United Kingdom	12.7%	15.0%
Sweden	11.3%	8.2%
China	10.0%	0.0%
Australia	8.3%	7.5%
Germany	8.2%	6.6%
Canada	5.8%	8.5%
Netherlands	2.8%	1.9%
Israel	2.2%	1.9%
Switzerland	1.9%	5.5%
Hong Kong	0.4%	2.3%
Italy	0.3%	2.1%
Other Countries	4.2%	12.2%
Cash	1.1%	N/A
Total:	100.0%	100.0%

*Country Allocation is defined using MSCI's Country Classification methodology and represents countries whose allocation in the Strategy or Index is 2% or more. Country allocations representing less than 2% are categorized in "Other Countries". Country Allocation as a Percentage of total Net Assets.

Source: Thomson Reuters Eikon

SECTOR WEIGHTINGS (as of June 30 2020)

Communication Services	2.9%
Consumer Discretionary	18.5%
Consumer Staples	8.6%
Energy	1.0%
Financials	5.7%
Health Care	13.0%
Industrials	12.8%
Information Technology	28.3%
Materials	4.5%
Real Estate	3.6%
Utilities	0.0%
Cash	1.1%
Total	100.0%



Sector weightings as a % of Total Net Assets.

Source: Thomson Reuters Eikon used unless otherwise noted. Sector data based on MSCI's revised Global Industry Classification Standards. For more details, visit www.msci.com.

INTERNATIONAL OPPORTUNITIES

2Q 2020

AVERAGE ANNUAL TOTAL RETURNS (as of June 30, 2020)

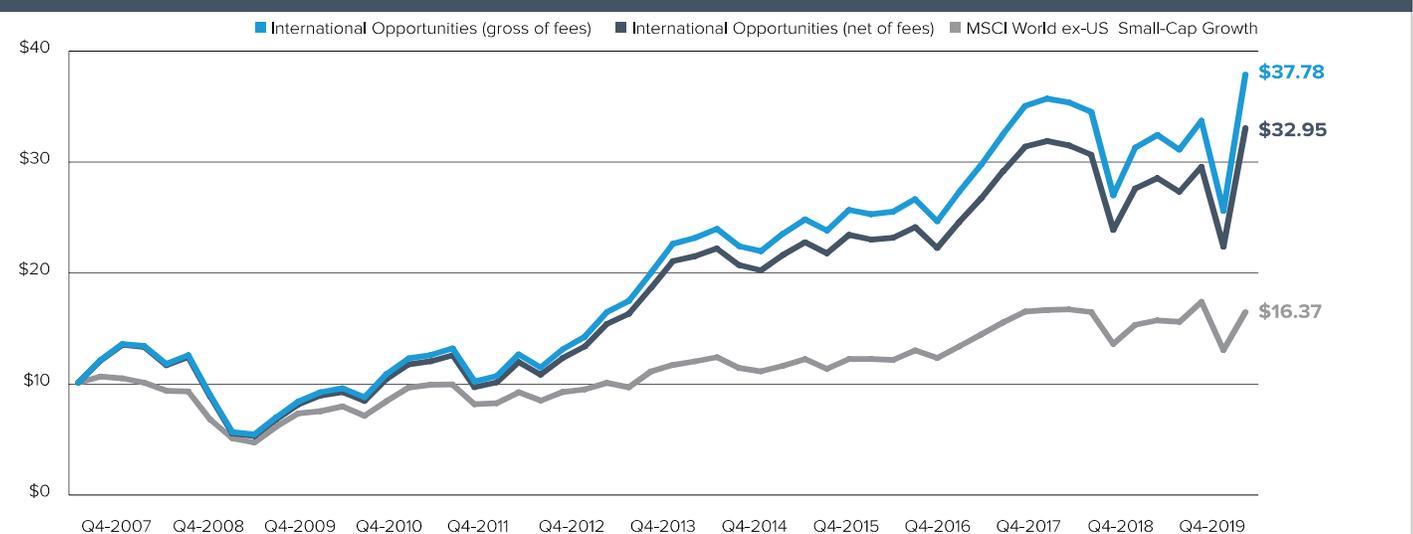
	QTD	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception 2/1/2007
International Opportunities (gross of fees)	48.19%	12.40%	16.87%	8.44%	8.86%	15.82%	11.00%
International Opportunities (net of fees)	47.96%	11.89%	15.86%	7.39%	7.79%	14.70%	9.86%
MSCI World ex-US Small-Cap Growth Index	26.44%	-5.33%	4.82%	4.49%	6.18%	8.84%	4.14%

Oberweis Asset Management, Inc. ("OAM") is an independent investment management firm that is not affiliated with any parent organization. The composite returns are comprised of all fully discretionary accounts with a minimum value of \$5 million. Performance results from 2-1-07 until 7-31-08, were derived solely from the performance of the Oberweis International Opportunities Fund, a registered, open-end mutual fund, for which OAM serves as investment adviser. Accounts are dollar-weighted within the composite and reported in U.S. dollars.

The MSCI World ex-US Small-Cap Growth Index (Net) is a free float-adjusted market capitalization weighted index that is designed to measure the performance of small cap growth developed markets excluding the U.S. with minimum dividends reinvested net of withholding tax.

Advisory fees are disclosed in Part II of Form ADV. Performance is historical and includes the reinvestment of dividends and other income. Past performance is not necessarily indicative of future results.

GROWTH OF \$10 MILLION — WITH INCOME INVESTED (February 1, 2007 – June 30, 2020)



Oberweis Asset Management, Inc.

Recognized as a leading small-cap stock specialist, Oberweis has been helping institutional investors manage their assets prudently and effectively for many years.

[MEET THE TEAM](#)